

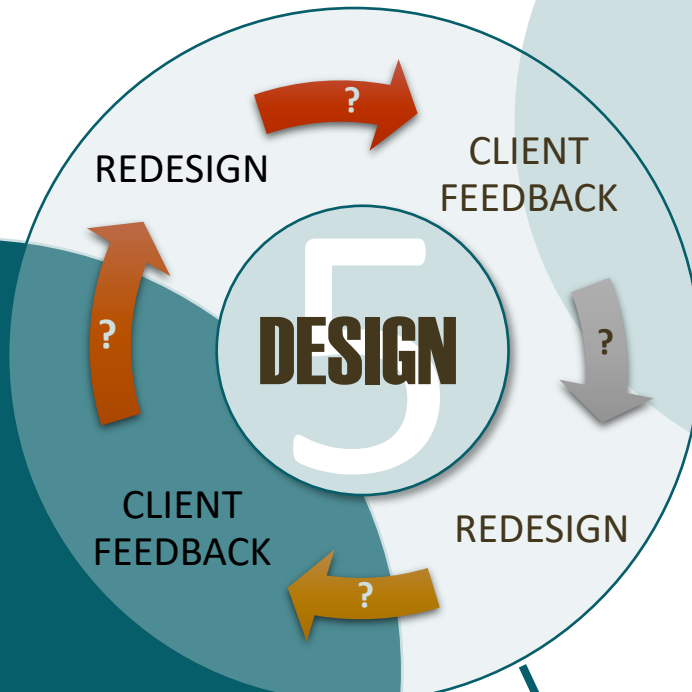
CREATING YOUR DESIGN & PROPOSAL



1
**DESIGN
AGREEMENT**

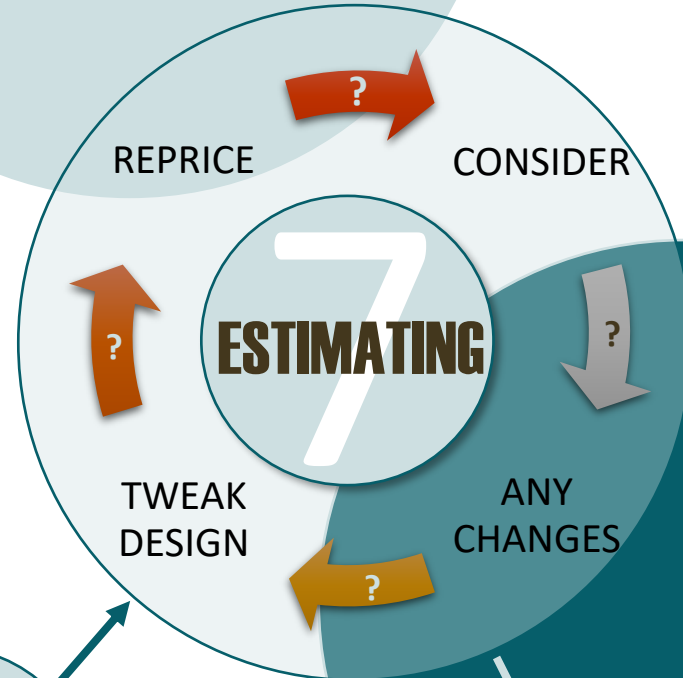
2
**MEASURE
UP**

3
DRAW IN



4
**ZONING
RESEARCH**

6
BID SET



8
PROPOSAL

... WHERE ARE WE?

Your active participation will ensure the success of this project!

participation award

- ① You will meet with a Salesperson to discuss your project, wish list, realistic investment ranges and explain the design agreement.
- ② Measuring Team comes to the project location to measure and photograph all affected areas of your home and/or site. Additional cost may be incurred if outside professional services are required.
- ③ Drafting Team incorporates information from Step 2 to create a digital model and drawings to use as your project moves forward.
- ④ Design Team researches the rules, regulations and restrictions that apply to your property to determine potential design limitations for your project.
- ⑤ Design Team takes all the information regarding the property, the project, investment ranges, wish lists, and questionnaire responses to prepare design options. Presentations and discussions take place to refine and focus in on one preferred conceptual design.
- ⑥ Drafting Team takes the conceptual design and expands it into a comprehensive Bid Set which provides enough information and detail to begin Estimating. We appreciate your patience during this step since the extra time spent here will minimize surprises later.
- ⑦ Salesperson uses the Bid Set to consult with trade contractors and suppliers to estimate labor and materials. Often this prompts both design and pricing tweaks to arrive at the Proposal. Any major design changes would loop back to Step 5.
- ⑧ Salesperson will present a highly detailed Proposal with a corresponding cost breakdown. Once the Proposal is accepted and deposit received, your project moves to our Construction Schedule as a 'Job in Progress'!